



**MANTRAS
GREAT
LEADERS LIVE
BY**

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Mantras Great Leaders Live By

"The Leaders who get the most out of their people, are the leaders who care most about their people" Simon Sinek

Leadership isn't about having a "title" and true leaders know this, they thrive on the success of others within their team and often put themselves last. Here is just a few of the Mantras the greats live by if you are a leader or inspire to be one enjoy the read!

- Followers choose their leaders, Leaders don't choose their followers
- Followers choose leaders they trust, respect and feel comfortable with
- Good leaders make tough decisions when needed but don't jump to conclusions
- Listening to their gut instincts
- The number of leadership styles is limitless just be yourself
- Leaders need a base of power and authority but only use it sparingly and as necessary
- The best leaders persuade others to believe in their vision
- Leaders set ethical standards by their behaviour
- Integrity is the cornerstone of effective leadership, only you can lose your integrity
- A true leader cares more about their followers success then their own
- Be quick to praise but slow to criticise, praise in public criticise in private always
- Leaders lead the whole team and know 1 person is not bigger than the team
- They know as much as possible about their team they lead
- A good leader knows every problem or obstacle has a different solution
- Don't undermine mutual respect by manipulation
- Will say out loud "I was wrong" or "I don't know"
- If they know a decision or plan is wrong they don't implement it they keep talking
- Be an observer not a player
- Deal with problems head on
- Confronting bad behaviour
- Set big goals
- Set clear goals
- Make every day count
- Regularly coaching their people
- Mentors Top, Middle and Low performers to achieve more
- Uses clear constant agendas
- Combines emotions and data
- They give their team a vision

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Your onsite and online Dealership Coach, Mentor and Trainer

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